



## President

- **Location:** New York, NY (Brooklyn)
- **Travel:** Local - onsite locations in all 5 boroughs
- **Salary:** Commensurate with responsibilities and experience
- **Term:** Full-time, permanent
- **Key Skills:** Strategic planning; stakeholder engagement and executive communication; organizational leadership and operational management; partner engagement and account management; portfolio, program and project governance; initiation, justification and planning of technology based programs and initiatives; large scale implementation of IT for transformational change; development of service offering and application of best practices; consulting practice leadership.

The NYC Technology Development Corporation (NYCTDC) is a City-funded, non-profit technology consulting corporation whose sole client is the City of New York and its agencies. NYCTDC leads, works with and supports a variety of large, high-profile City initiatives, driving success by ensuring that these initiatives have the proper executive sponsorship, governance, project and risk management, architecture and technology design oversight, budget and resources. In order to accommodate the growing demand for our services, NYCTDC is working to attract and retain experienced IT professionals with the advanced skills and experience needed to ensure that enterprise technology projects are delivered in a timely and cost effective manner across the City.

## Key Responsibilities

NYCTDC is looking for a **President** with a strong background in public service, consulting, technology and innovation to set the strategic vision for and guide it through the next phase of growth and operations. She/he will be responsible for ensuring the success of the projects undertaken on behalf of NYC agencies and will work closely with senior staff to integrate new clients as they manage individual projects. The President will be responsible for developing high-level, long-lasting client relationships with internal and external stakeholders, will have track record of business development and growth, demonstrated thought leadership, and experience overseeing multiple high-profile, cross-agency initiatives

In this position, the President may be asked to:

- Develop the overall strategic vision and a plan for NYCTDC and executing the plan for success, including overseeing hiring to fill the organizational structure adopted in the plan.
- Work with the City's executive team and Board Chair and Chief Technology Officer to create a concrete roadmap for developing the organization and its services as a center of excellence dedicated to transformational technology change and innovation throughout the city.
- Set operational and performance goals for each unit, which are achievable and tied to long-term goals.
- Establish and monitor performance-reporting systems, creating accountability for organizational and financial goals of NYCTDC and for its projects.
- Provide overall project leadership and oversee senior staff managing major projects, ensuring successful execution and delivery of projects on time, within budget, in scope and aligned to client objectives.
- Act as a strategic advocate, guide, and evangelist to clients regarding the values and capabilities of NYCTDC for the benefit of New York City.
- Establish and develop executive level relationships with current and prospective partners, both internal and external, building a rapport as a trusted advisor and expert.
- Serve as the senior-most client contact, facilitating resolution of issues between City agencies and taking charge in high-priority crises, as needed.
- Create new approaches to the core practices of the NYCTDC and ensure effective cross-pollination of key insights from across its projects – and from across the technology and innovation ecosystem.

## Qualifications

Only candidates with the following qualifications will be considered:

- A Bachelor's in Computer Science or a Postgraduate degree in a field related to NYCTDC's area of focus (e.g. MBA, MPA, PhD, etc.);
- Five or more years of experience in leading organizations, programs or projects with budgets in excess of \$10MM and experience with developing future state strategies and roadmaps for organizations, operations and technologies;
- Five or more years of experience working in a consulting environment or experience working in a wide variety of large-scale information technology projects;
- Two or more years working in or with municipal, state or federal governments in a planning, procurement or vendor capacity.
- Strong written and oral communication skills with the ability to identify and articulate salient points and tailor messages to different audiences and interests;
- Ability to interface with executive level management, author and give senior level presentations as well as lead technical and non-technical staff;
- Excellent management and consulting skills to influencing change, align stakeholders, and build teams within a matrixed environment;
- Advanced knowledge of enterprise/solution/data architectures, portfolio/program/project management, project lifecycle processes and methodologies (requirements, design, development, testing, release management, and support).

## Working for NYCTDC

The NYCTDC team is a group of experienced senior managers and architects with IT experience in a diverse range of private and public sector organizations. NYCTDC managers, architects, and consultants work with project teams that consist of staff from NYCTDC, City government agencies and IT services vendors. NYCTDC has an office in Downtown Brooklyn at the MetroTech Center but most staff work primarily on site at central agency locations throughout downtown Manhattan.

NYCTDC offers competitive compensation and a full range of benefits including health, retirement and leave. Relocation assistance is *not* provided.

## How to Apply

Candidates interested in applying for this position should send their resume and cover letter to [jobs@nyctdc.org](mailto:jobs@nyctdc.org) indicating why they are interested in this position and their unique qualifications. After an initial round of interviews, candidates may be asked to develop and deliver a presentation to the selection committee.

NYCTDC will only accept inquiries and applications from individuals seeking employment for the position above. Recruiters, agents and other solicitations for service will not be considered. Submission of a resume does not guarantee an interview regardless of qualifications.

All qualified applicants will receive consideration for employment without unlawful discrimination based on race, color, creed, national origin, sex, age, disability, marital status, sexual orientation or citizenship status. NYCTDC is an equal opportunity employer. Nothing in this job description should be construed as an offer or guarantee of employment.